

Presented to:

CIP Industry Day Attendees

CIP Industry Day

Presented by:

John Wayne Airport

October 12, 2026

JOHN WAYNE AIRPORT
ORANGE COUNTY

Agenda

- **Our Commitment to Small Business-** Constance Clabeau, Government Relations Manager
- **Capital Improvement Program-** Steven Carillo, Deputy Airport Director, Planning and Development
- **How to do Business with the County-** Ranique Beas, Senior Procurement Contracts Manager

John Wayne Airport

MISSION

Located in Orange County—home to over 3.1 million residents, the fourth-largest international population in the U.S., and a thriving economy—John Wayne Airport serves as a vital gateway to Southern California's attractions and outdoor activities. For this reason, John Wayne Airport's mission is **Connecting People, Places and Opportunities.**

VISION

With many airports to choose from in Southern California, the choice to fly through John Wayne Airport highlights the value it offers to air travelers. John Wayne Airport is committed to safety, efficiency, and outstanding service to ensure a memorable journey, which embodies JWA's vision **to be the airport of choice by creating exceptional experiences.**

VALUES

John Wayne Airport seeks to reach its mission and vision with the following set of core values: Respect, Environmental Stewardship, Accountability, Collaboration, and Honesty.

Respect

Environmental Stewardship

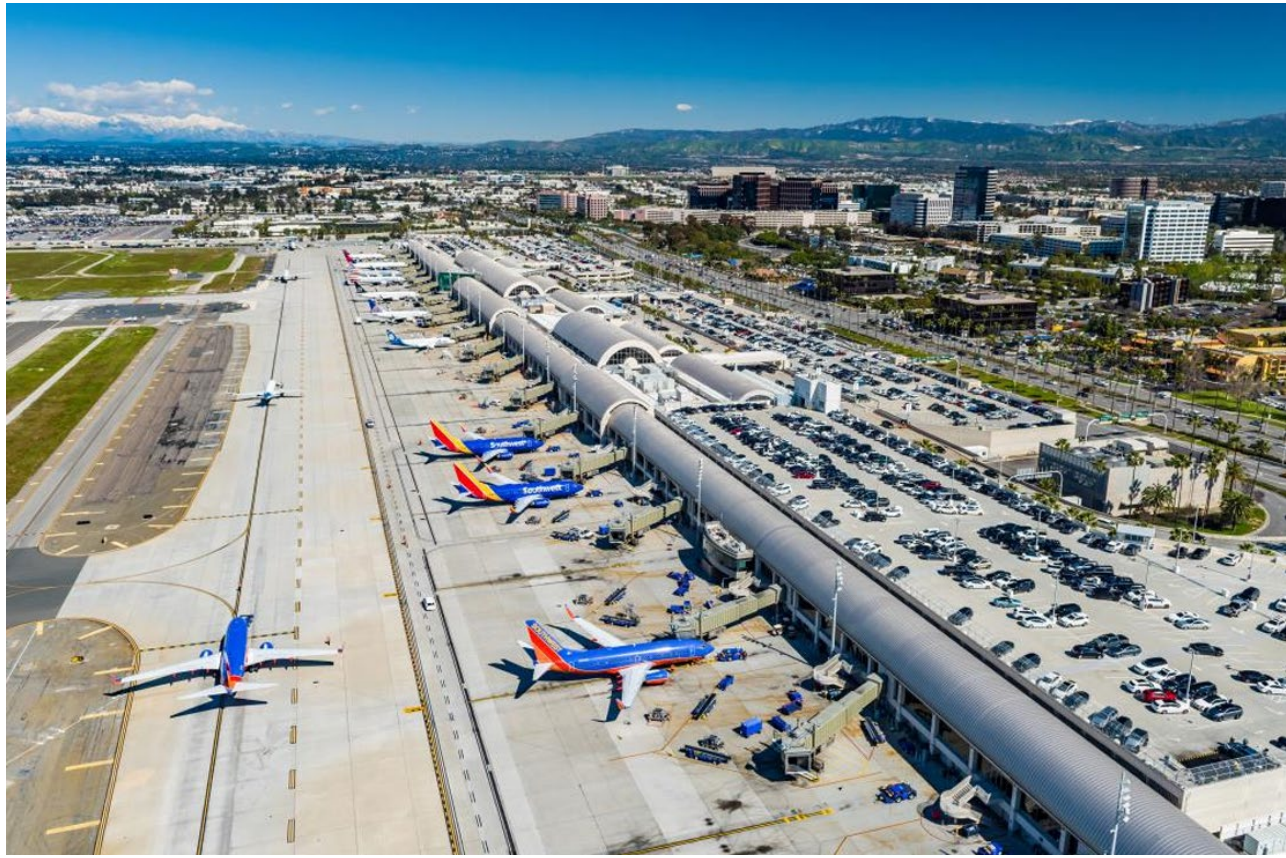
Accountability

Collaboration

Honesty

John Wayne Airport

- Provide a Superior Guest Experience
- Foster Strategic Planning and Governance
- Enhance Operational Excellence and Safety
- Drive Innovation and Technology Enablement
- Ensure Regulatory Compliance and Environmental Stewardship
- Promote Financial Sustainability and Responsible Economic Development



JOHN WAYNE AIRPORT
ORANGE COUNTY

OUR COMMITMENT TO SMALL BUSINESS

Overview

- The DOT's Disadvantaged Business Enterprise (DBE) program was enacted by Congress in 1983 to assist small business formation and growth
- State and local transportation agencies that receive federal funding are mandated to establish DBE participation goals
    - JWA's current FAA-approved overall goal is 6.3%. We will soon undertake the goal-setting process and encourage public comment when our proposed goal is available for review.
    - More information on JWA's DBE program available here: Disadvantaged Business Enterprise (DBE) Program | John Wayne Airport, Orange County

DBE Eligibility

- Per the DOT, “a DBE is a for-profit small business concern engaged in business activities—(1) That is at least 51 percent owned by one or more individuals who are both socially and economically disadvantaged; and (2) Whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.”
- Qualifications: Social and Economic Disadvantage
  - Social Disadvantage
    - Under the DOT’s recent Final Rule, there is no longer a presumption of social disadvantage based on race and sex. Instead, social disadvantage must be based on an individual’s *own experiences and circumstances within American society*
  - Economic Disadvantage
    - Personal net worth of less than $2.047M- excludes interest in the firm, equity in primary residence, and retirement funds
    - Business cannot have average annual gross receipts over the firm’s previous 3 fiscal years in excess of $31,840,000

DBE Certification

- The California Unified Certification Program (CUCP) is responsible for DBE certification in California.
  - 10 CUCP Certifying Partners: LA Metro, San Diego County Regional Airport Authority, San Francisco Bay Area Rapid Transit District, San Francisco International Airport, San Francisco Municipal Transportation Agency, San Mateo County Transit District, Santa Clara Valley Transportation Authority, City of LA, City of Fresno, CalTrans
- How to apply:
  - Complete and submit a notarized application form and supporting documents, including a personal narrative, to a CUCP Certifying Agency, which will then determine whether your firm qualifies for DBE Certification after a thorough review of your application, documentation, and information obtained from an on-site visit
- More information can be found here: DBE Certification Information | Caltrans

Benefits of Being a Certified DBE

- DBEs may be used to satisfy a DBE goal on any project with DOT funding
- Receive statewide exposure for contracting opportunities through the DBE Directory (list of all DBE firms certified in CA)
- Prime contractors and consultants are strongly encouraged to use the DBE Directory to identify subs for their projects

Small Business

- While recent changes to the DOT's DBE program have resulted in uncertainty pertaining to the program, one thing that remains unchanged is John Wayne Airport's commitment to small business.
- Rather than bidding as a self-performer, we would like to see a fair portion of the work allocated to small business subcontractors

Small Business Qualifications

- As defined in John Wayne Airport's DBE Program Manual, a Small Business Enterprise "is a small business concern which meets the size standard consistent with 49 CFR Part 26.5 and is no larger than the Small Business Administration's size standards. Personal net worth standards should be consistent with those outlined in the 49 CRF Part 26 thresholds."
- All businesses meeting the criteria outlined shall be considered to be a small business, without regard to DBE certification status
- The Small Business Element is open to all qualifying businesses regardless of their location

Good Faith Efforts

- John Wayne Airport will require prime contractors to make Good Faith Efforts to use DBEs and small businesses in contracting opportunities, where feasible. Good Faith Efforts will be measured utilizing guidance provided in 49 CFR Part 26, Appendix A.

CAPITAL IMPROVEMENT PROGRAM

Current Airport Development

Capital Improvement Program

$700M +

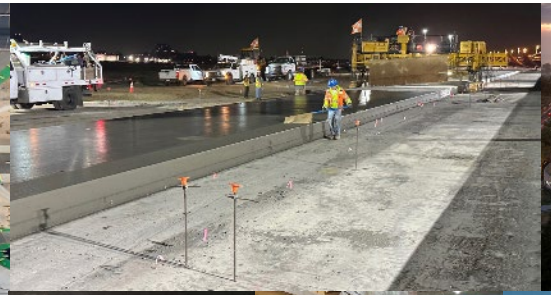
General Aviation Improvement Program

$250M +

Concession Development Program

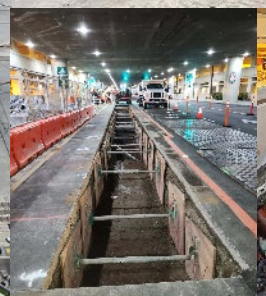
~$60M +











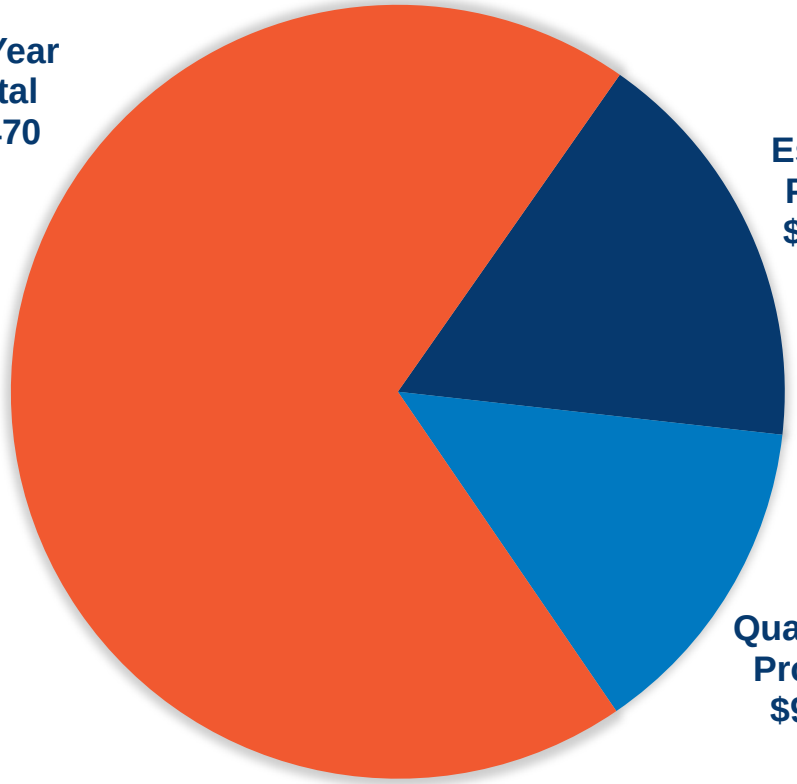




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Capital Improvement Program

FY2026/27 to FY2033/34
$703,692,750





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UPCOMING PROJECTS

Baggage Handling System Replacement

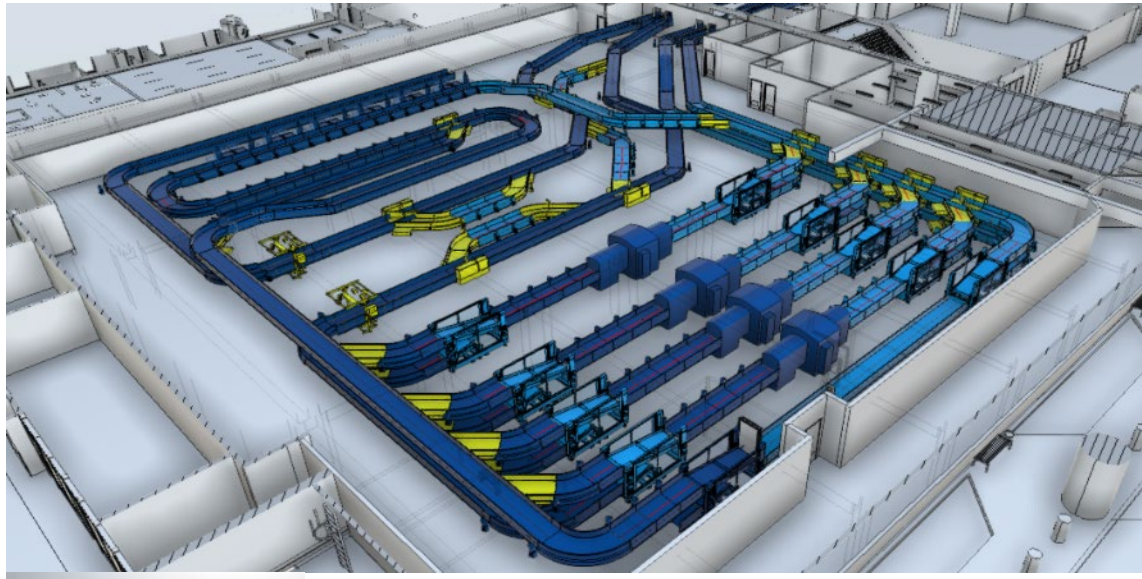
Delivery Method: **Progressive Design Build**
Construction Contract Value: **$200M+**
Request for Qualifications: **Winter 2026/27**

Current Challenges:

- Non-industry standard turns, conveyer width, slopes
- End of life for control equipment and bag carousels

Scope:

- Full replacement of BHS
- All ticket counters can deliver to all machines
- Modern control system with redundancy
- Real-time bag status and tracking
- Built to current industry standards









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Central Utility Plant Upgrades

Delivery Method: **Progressive Design-Build**

Construction Contract Value: **$65M+**

Request for Qualifications: **Winter 2026/27**





Scope:

- Modernize engine-generator cogeneration units and plant control systems
- Add black-start capability, SCADA, and load-shed/microgrid controls
- Integrate Battery Energy Storage System (BESS) and potential photovoltaic generation
- Expand/upgrade 12kV switchgear, relays, and protection systems to support new microgrid architecture
- Implement CUP building modifications needed for equipment removal/installation and future plant flexibility

Runway/Taxiway Reconstruction

Delivery Method: **Construction Manager At-Risk**

Construction Contract Value: **$50M+**

Request for Qualifications: **Spring 2027**



Scope:

- Rehabilitate Runway 2L/20R including shoulders, blast pads, connector Taxiway L
- Restore airfield pavement condition to extend runway life, improve ride quality, and prevent FOD
- Realign and reconstruct Taxiway H to provide 90-degree runway intersections, close/remove existing non-compliant segments, and install new pavement, markings, lighting, and signage
- Relocate the West Infield Restricted Access Road outside Runway 2L/20R's RSA

Commercial GSE EV Upgrades and Terminal Flooring/Seating Replacement

Delivery Method: **Construction Manager At-Risk**

Construction Contract Value: ~**$15-20M**

Request for Qualifications: **Winter 2026/27**





Scope:

- Upgrade electrical infrastructure to support current and future electric GSE charging needs for airlines and third-party operators
- Provide new electrical infrastructure including upsized disconnects, support frames, bollards, and associated conduit/wiring
- Replace aging carpet and seating across Terminal A, B, and C to improve passenger comfort, safety, and modernization

Main Street Parking Lot EV Charging and Restroom Replacement

Delivery Method: **Design-Bid-Build**

Construction Contract Value: ~**$4M**

Notice Inviting Bids: **Winter 2026/27**





Scope:

- Install EV charging stations for airport shuttle buses
- Modify vehicular pathways and aisles, including the ingress and egress points
- Demolition of the existing restroom, construction of a new restroom, and replacement of storage facilities

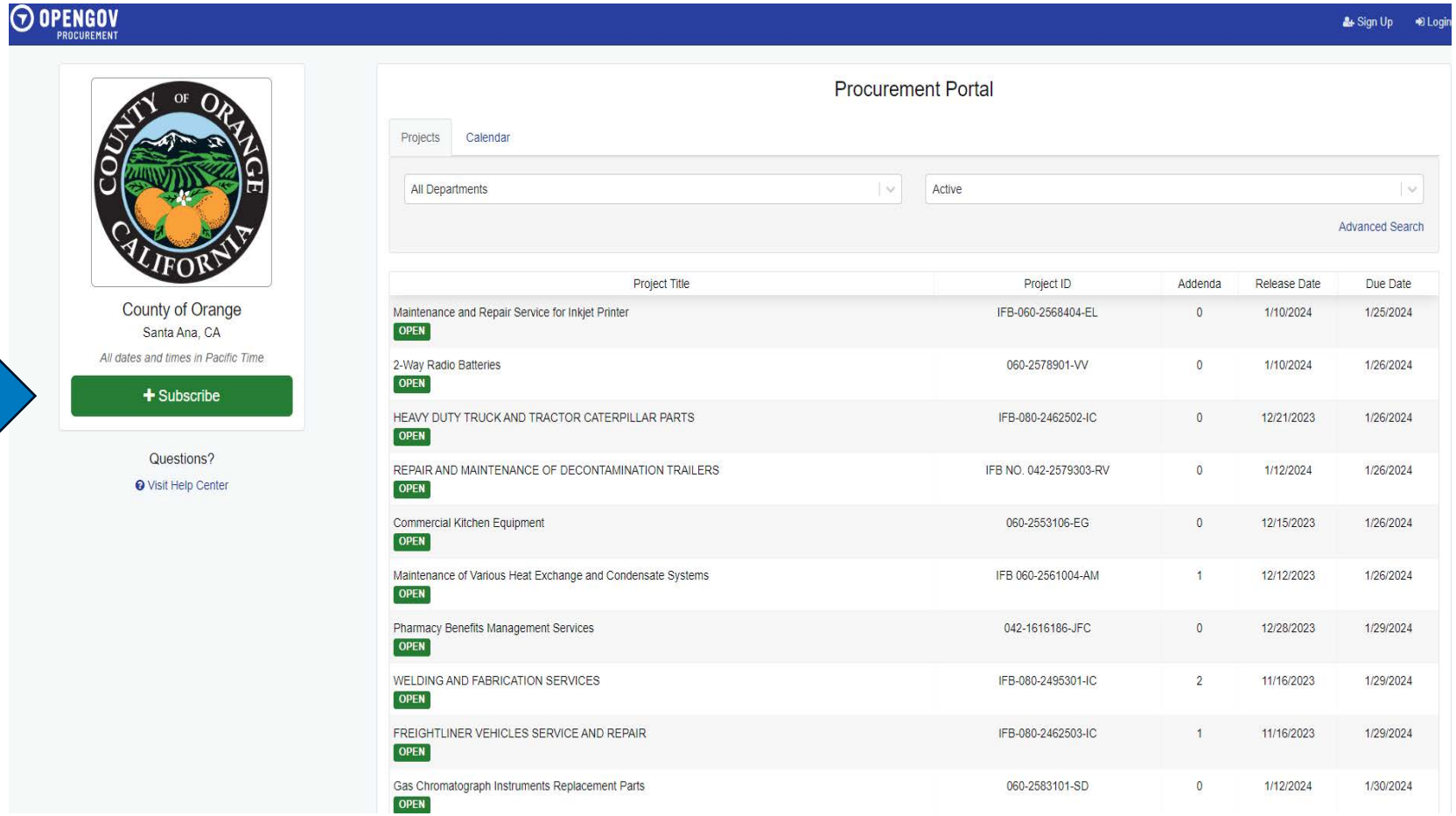
Doing Business with the County

Vendor Resources

- Vendor Registration
- Open Bids
- Contract Look Ahead (Upcoming Solicitations)
- Vendor Information Day
- California Connect 2027
- Department Procurement Contacts

https://cpo.ocgov.com/doing-business-oc/vendor-information

Registering as a Vendor with OpenGov

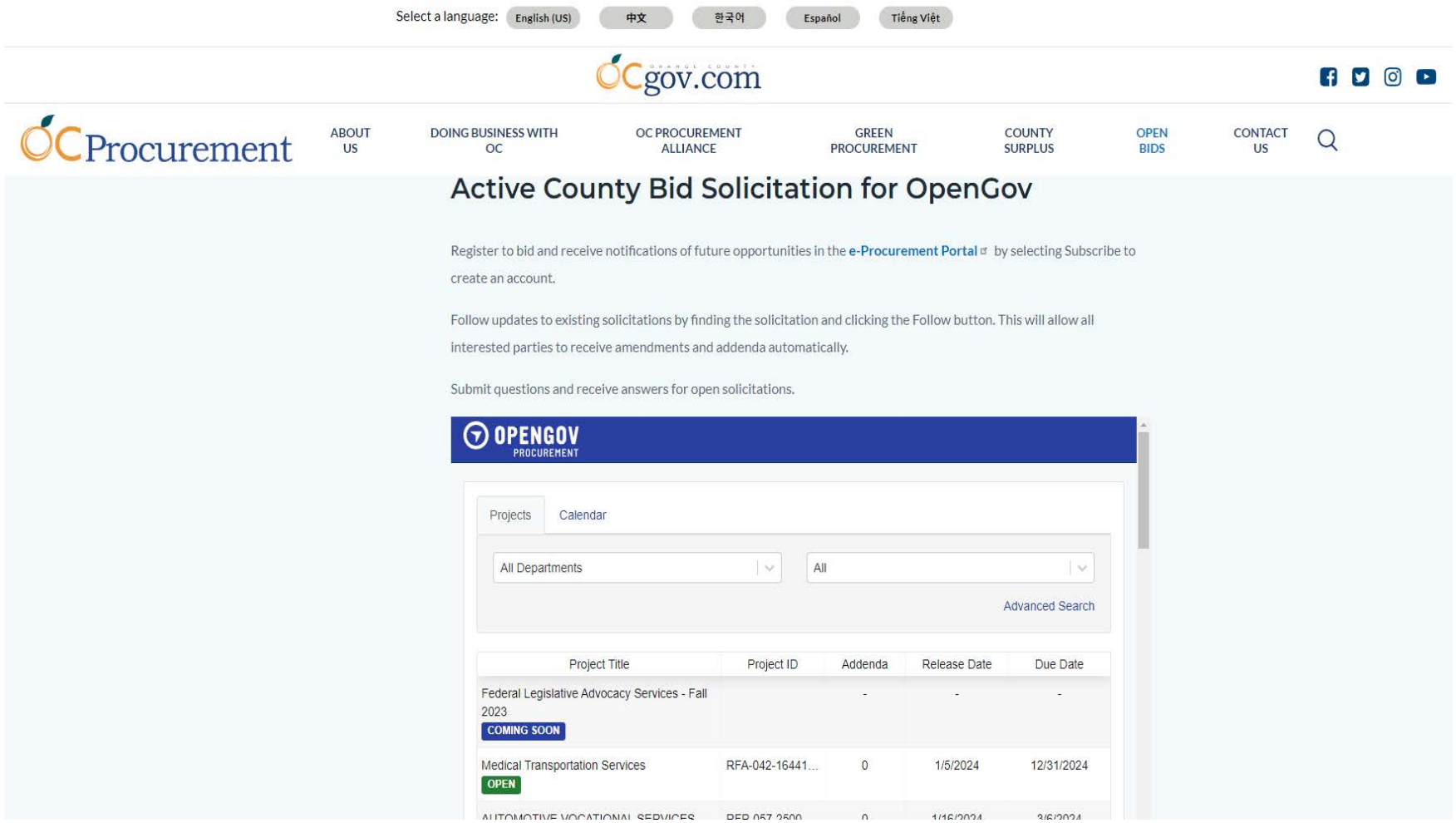


Finding Open Bids

https://cpo.ocgov.com/open-bids



Finding Open Bids



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Contract Look Ahead

https://cpo.oc.gov/contract-look-ahead



Vendor Information Day



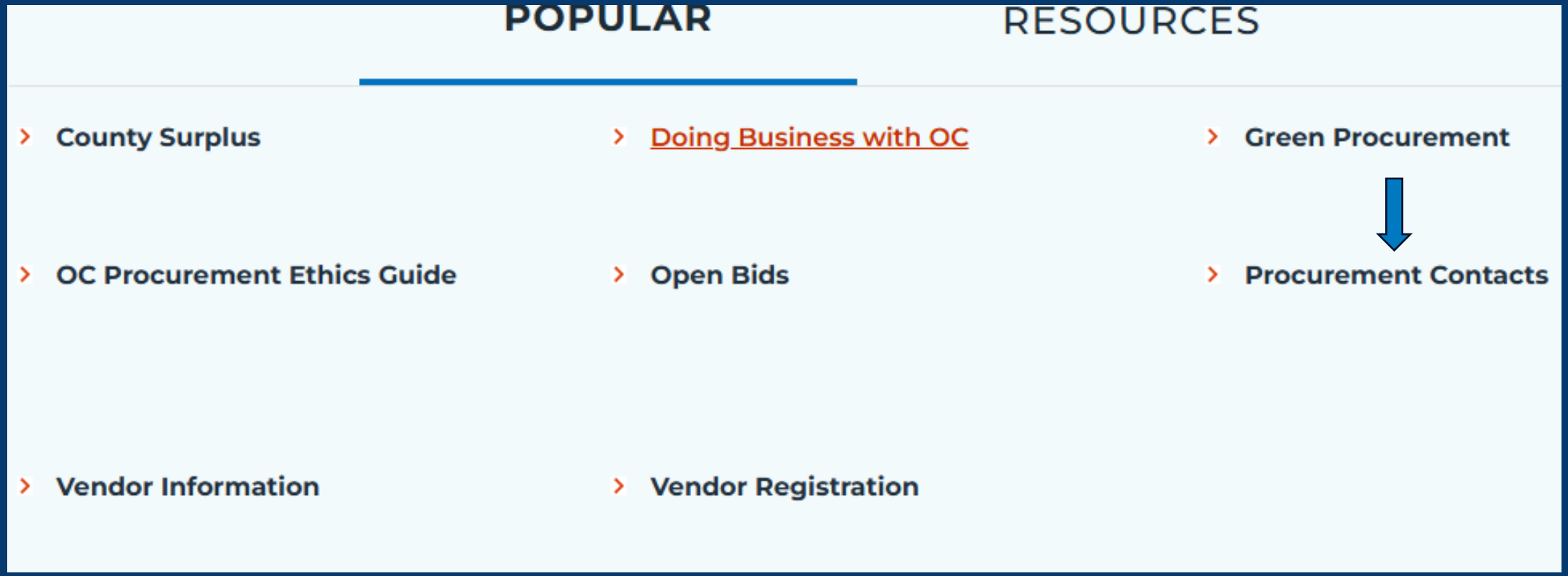
- 1st Thursday of every month
- 1:00-2:00 pm
- 400 W. Civic Center Dr., Santa Ana, CA 92701
- Q&A forum | Procurement Process | Network with DPAs
- RSVP required
- Specific agencies at each session

California Connect 2027

- Showcase your services!
- Registration Opens Mid October
- Refreshments & food trucks
- Explore government projects
- Matchmaking Sessions
- Panel Discussions
- Networking with Regional Agencies
- Exhibit Hall



Department Procurement Contacts



CONCLUSION

Takeaways

- John Wayne Airport is committed to Small Business, including DBEs, and expects to see Good Faith Efforts to utilize DBEs and Small Businesses
- Sign up to receive CIP project updates
- Monitor OpenGov for bid opportunities

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Connect with One Another!

- Color-coded name tags
  - Primes 
  - Subs 
  - DBEs 
- JWA Planning & Development and Procurement personnel are here to answer questions and as a resource to you.